




# URGENT TASK FORCE

M&A SELL-SIDE ADVISORY SERVICE





# Get ready. One week is all it takes.

M&A SELL-SIDE ADVISORY SERVICE

Many companies have been severely impacted by the COVID-19 pandemic. This has resulted in as much as 30% decreased revenues, sometimes even more. Regrettably, these companies have been put under a lot of pressure and may not survive if current restrictions and lockdowns remain in place. Ultimately, they may require urgent action to be sold, re-financed or re-structured. There is, quite literally, no time to lose.



*If your company is facing ongoing financial challenges with no prospect of turning the situation around in the coming months, swift action is required to support you.*

# URGENT TASK FORCE

M&A Worldwide has assembled a team to act fast and effectively to find that solution, and all it takes is a week. The URGENT TASK FORCE is here to support you and maximise your options while you still have some.

Our professionals will lead the process, end-to-end. With expertise in every area, and working in global Industry Groups, you will be given specialized support and direct access to potential buyers and financiers. The chart in the next page depicts all the steps of our service, in which speed is of the most critical nature. If you choose to work with us, get ready to move quickly and one week is all it takes.

In the current uncertain environment, it is even more important to position your company with the most value-added proposition. The opportunity to work with our world-class experts, with the best scope, experience and expertise of the URGENT TASK FORCE, will make a vast difference for your business' future.



## WHAT WE OFFER

We can help clients through merger and acquisitions processes. Acting through a network of over 390 professionals in 35 countries, we provide dedicated corporate financial advisory services (M&A advice) to mid-market clients looking for global transactions.

Using our network of experts, companies and investors, all over the world, and given many organisations are now increasing their investment through acquisitions, we can provide you the best solution promptly.

# FROM STRATEGY TO CLOSING

## PROCESS STEPS



Our professionals will lead the complete process. With expertise in every area and global Industry Groups, you will have the necessary specialised help, that you company needs. See the steps on this page to get a better understanding of what this service has to offer. We focus on speed and outcome. If you choose to work with us, you will be moving quickly, as one week is all it takes to get you ready.





A high-speed train, likely a TGV, is shown at a station platform. The train is white with a red stripe and blue accents. A person in a dark coat is walking on the platform to the left. The image is overlaid with a dark blue gradient and a white diagonal line. The text "DON'T MISS THE TRAIN. GET READY. ONE WEEK IS ALL IT TAKES." is written in white capital letters on the right side of the image.

**DON'T MISS THE TRAIN.**  
GET READY. ONE WEEK  
IS ALL IT TAKES.

# THE CERTAINTY OF A SUCESSFULL TRANSACTION

In the current, uncertain, environment it is even more important to position your company with the highest value-added proposition. In order to achieve that, you'll need to work with experts which offer the best scope, experience and expertise.



## ACCESS TO A GLOBAL POOL OF INVESTORS

- > Over 390 M&A professionals pooling local expertise and global contacts
- > Access to ample information on international market developments and opportunities
- > Shared resources and knowledge-pool for projects



## EXPERIENCE

- > Trade disposals
- > Growth financing
- > Acquisitions
- > Private Equity / MBO / MBI
- > Initial Public Offering (flotation) advisory
- > Valuations



## URGENCY

- > We have created a special team - URGENT TASK FORCE, who can advise on potential buyers in just 1 week, either nationally or internationally.



## FULL SERVICE

- > Full-service corporate finance advice through the entire process



## SIX REASONS FOR AN URGENT SELL-SIDE STRATEGY

1.

Some 10.000 PE-funds, totalling more than €4 trillion in managed assets, are actively expanding their investment.

2.

Central banks across the globe have increased liquidity to boost national economies.

3.

Healthy companies use international crisis and the increased liquidity to make acquisitions.

4.

Many organisations are restructuring their operations, e.g. divesting non-core assets or reorganizing their production setup to reduce identified risks.

5.

Present valuations take into account the temporary nature of crisis by adjusting for the negative impact that the pandemic has had on the financial performance of companies.

6.

As valuation levels become more reasonable, the number of transactions will steadily increase.

 **35**  
COUNTRIES

 **48**  
OFFICES

## LEADING GLOBAL MID-MARKET M&A ADVISORS

CROSS BORDER ADVICE TO THE  
MID-MARKET INHERANCE OF  
€5m - €300m DEAL VALUE.

Acting through a network of over 390 professionals across 35 countries, we provide dedicated corporate financial advisory services (M&A advice) to mid-market clients looking for global transactions.

### WHERE ARE WE?

**THE AMERICAS** - ARGENTINA / BRAZIL / CANADA / ECUADOR / UNITED STATES OF AMERICA

**AFRICA** - ALGERIA / TUNIS

**EUROPA** - AUSTRIA / BELGIUM / BULGARIA / CROATIA / DENMARK / FINLAND / FRANCE / GERMANY / HUNGARY / IRELAND / ITALY / LITHUANIA / NETHERLANDS / NORWAY / POLAND / PORTUGAL / SPAIN / SWEDEN / TURKEY / UNITED KINGDOM

**ASIA&PACIFIC** - AUSTRALIA / CHINA / HONG KONG / INDIA / JAPAN / MALAYSIA / SINGAPORE / THAILAND / VIETNAM



## M&A WORLDWIDE'S DEDICATED INDUSTRY GROUPS

Our Industry Groups consist of the best experts in the market, incorporating different areas of expertise from around the world. Our experts are connected to thousands of CEOs, CFOs and PE firms in more than 35 countries worldwide; their skills and knowledge ensure the best results for our clients.



Advanced  
Manufacturing



Agri, Food  
& Beverages



Automotive



Business  
Services



Construction  
& Real Estate



Consumer  
& Retail



Energy,  
Environment  
& Cleantech



Financial  
Services



Healthcare,  
Biotech &  
Pharma



Internet, Software  
& Technology



Logistics &  
Transportation



Paper &  
Packaging

## Urgent Task Force

OUR EXPERTS



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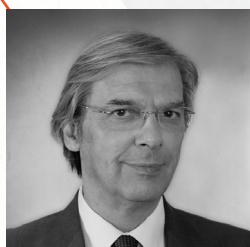
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M&A Worldwide understands that **its mission** is to help clients to take the most advantage of this unharvest future.



# Leading Global Mid-Market M&A Advisors

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