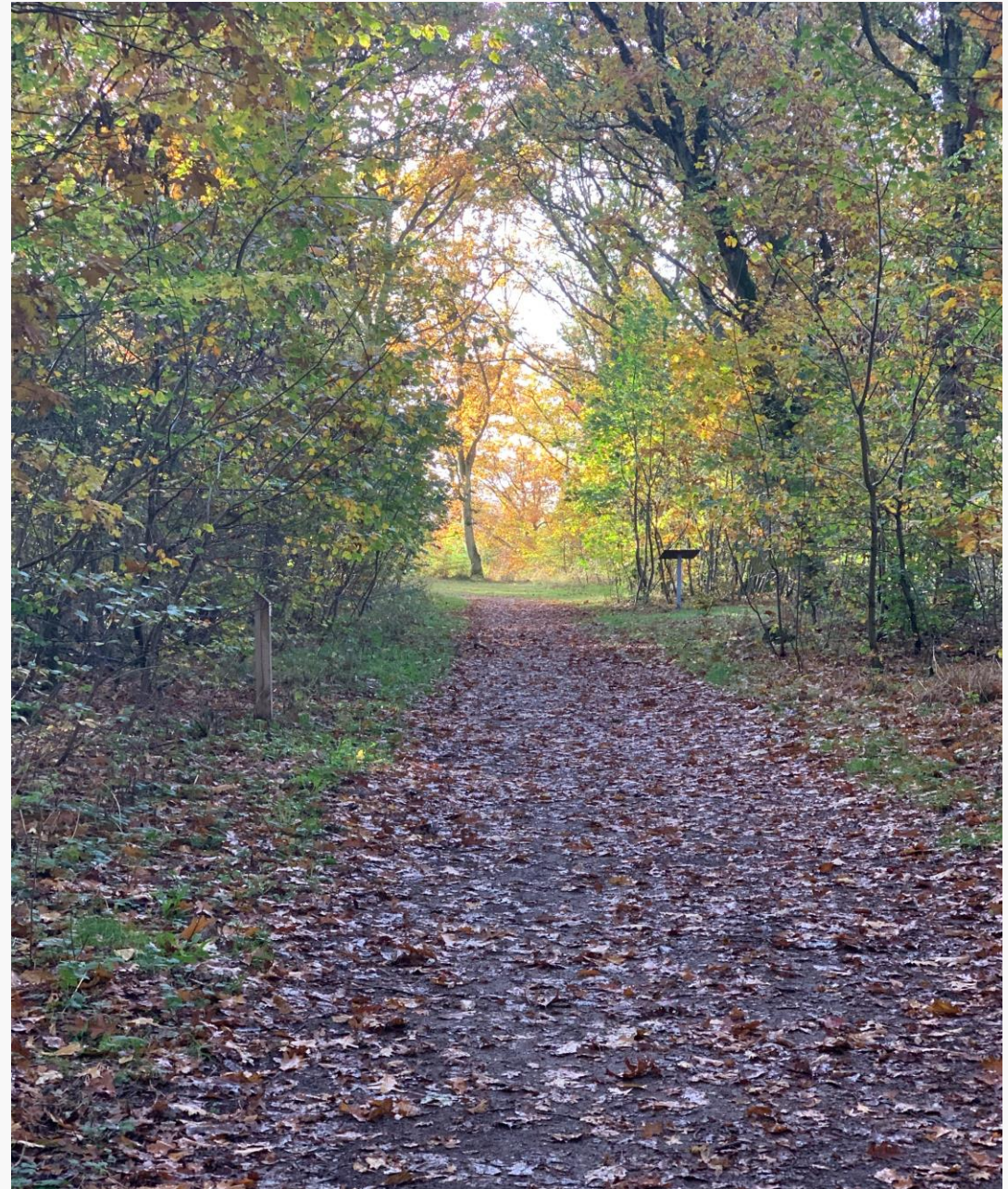


# URGENT Task Force – UTF

When you can't see the light at the end of the tunnel and you need to find the right solution.

Contact MAWW and ask for UTF.



# Background and actual status

Was created for Covid-19 distressed deals, but has a perspective of URGENT deal making whenever needed.

Therefore we left 2020 in the name.

# Actual status

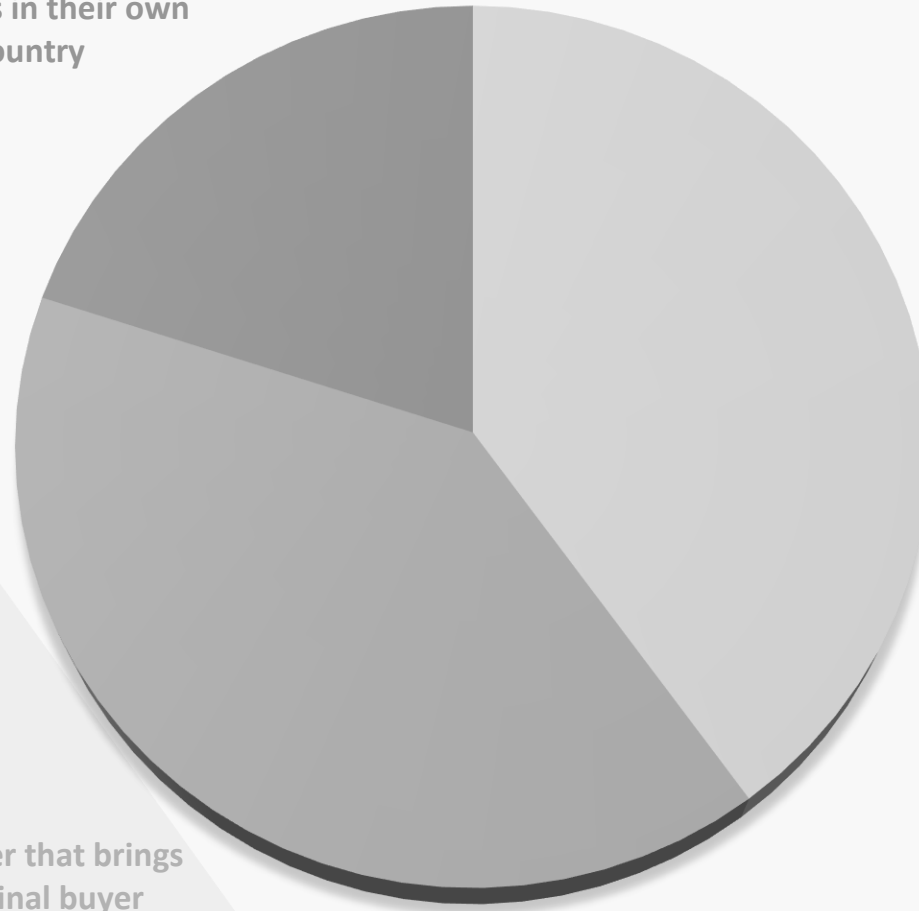
## Administrative routines

- ✓ ORBIT – own area
- ✓ Data room
- ✓ Weekly UTF task force calls – focus on progress in actual projects – very operational
- ✓ Minutes to be used to secure the progress

Each member of UTF is responsible for:

- **Contacting** clients, lawyers, banks etc. in their own country to sell our URGENT TASK FORCE concept.
- **Making and sharing** a one/two-pages with all relevant info for the UTF Group within 48 hours (operational details to be provided shortly).
- **Full disclosure** of the target and fee list.
- In his/her own country to **contact** potential target acquirers **within 48 hours** and push through in a quick sale.
- Replying to the fellow member within 24h on every question.
- **Participate** in all the short status conference calls - once per week in the beginning.

Other Members that  
bring potential  
acquirers in their own  
country



Sell Side

Member that brings  
the final buyer



# Weekly UTF Zoom calls

- ✓ Good attendance
- ✓ Very operational and good giving dialogue
- ✓ Full focus on progress in actual projects
- ✓ New projects presented every week
- ✓ Minutes to be used to secure the progress

# Marketing

- ✓ MAWW product
- ✓ UTF brochure available in PPT and PDF
- ✓ Put your own name on the backside
- ✓ Consider to integrate UTF in your website as Fingeste

## INVESTMENT BANK SERVICES

Corporate Finance Advising

# UNLOCKING YOUR BUSINESS POTENTIAL

**COVID-19**  
**APOIOS PARA EMPRESAS**

**CLIENTS FIRST - ALWAYS**



CHAT ON



# Market approach

- ✓ Send/present the UTF brochure for
  - ✓ Clients
  - ✓ Banks
  - ✓ Accounting companies
  - ✓ Law firms – curators
  - ✓ Courts
  - ✓ Network

## Ideal targets

- ✓ Cross-border with potential for Task Force skills
- ✓ Distressed companies - EBITDA + 5 mln. Euros or the minimum fee exceed 200.000 Euros
- ✓ Can be:
  - ✓ sell side
  - ✓ buy side
  - ✓ debt structuring/refinancing
  - ✓ etc.

## What we have achieved so far

- ✓ One smaller distressed company (Slurry tankers project) sold in Denmark (JP Weber, Poland involved)
- ✓ Two projects in progress for two weeks
- ✓ One new project presented yesterday

# USP

- ✓ Might be the only global task force with focus on URGENT deal making cross-border
- ✓ The big law firms and accounting companies might be one firm – but we are ONE committed task force UNIT around the globe – meets ones a week

ASK THE QUESTION – Do you think we care about  
Your project? – The answer is **YES!**